

Thorsen-Teknik A/S and Lankhorst enter a strategic partnership to strengthen precision farming in Germany

We are pleased to announce a new collaboration between Thorsen-Teknik A/S and TerraExact, *which is a new division of Lankhorst, a leading company in the sales and service of Deutz-Fahr and Krone agricultural machinery.*

Lankhorst has recently established TerraExact, a department designed to provide customers with easier access to precision farming and the many opportunities this technology offers.

The partnership reflects our shared ambition to provide farmers with professional expertise, modern technology, and reliable solutions that can optimize and future-proof their operations.

Quality, service and precision as the foundation

Thorsen-Teknik A/S precision solutions will be integrated into Lankhorst's portfolio – both as retrofit solutions for existing machinery and as options that can be configured directly on new equipment. This provides German farmers with access to advanced precision technology that ensures optimal resource utilization, high accuracy, and increased efficiency in the field.



Jahn Olthuis, Management Assistant for Wholesale and Foreign Trade, states:

"Lankhorst builds on more than 160 years of experience in agricultural machinery.

Since 2011, we have focused on precision and smart farming, supporting our customers as a reliable and competent partner.

With our own brand, TerraExact, we are taking the next step by delivering high-quality products to both professional agricultural enterprises and the nationwide trade.

We operate independently of manufacturers and with a holistic approach, focusing on closing technological gaps with sustainable and future-proof solutions rather than temporary compromises.

For us, the principle is clear: quality before quantity."

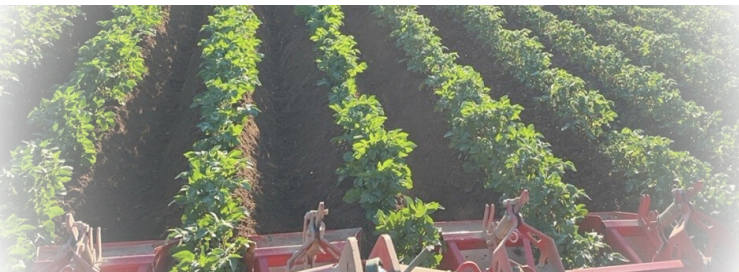
Stronger local presence, fast support and personal service

For Thorsen-Teknik A/S, the partnership represents a significant strengthening of our position in the German market. Through Lankhorst and TerraExact's strong network and highly skilled service teams, we can provide more localized advice, faster response times, and professional support – from the first consultation to ongoing service.

Shared values – long-term relationships

At Thorsen-Teknik, we believe that success in agriculture is built on trust, expertise, and strong relationships. That is why it is essential for us to work with partners who share the same philosophy.

TerraExact commitment to quality advisory services and technical support perfectly matches our vision of delivering solutions that create real value in practice.



CEO, Torben Thorsen states:

"We don't just sell products – we deliver solutions.

Our goal is to help customers find the right solution – not just sell them a product.

It is about understanding the core of the challenge the farmer is facing, and providing the solution that truly makes a difference, rather than simply selling the product they think they need."

An investment in precision farming and autonomous technology

This partnership is an investment in the future of precision farming.

We look forward to further developing the collaboration with TerraExact to support German farmers with solutions that combine precision, performance, and reliability. Autonomous development is a key focus area for Lankhorst and TerraExact, where Thorsen-Teknik will deliver the solutions customers demand.